

## *It's a Tough Job.....*

There is nothing like being asked to go and run a TPM & Lean (TPM<sup>3</sup>) Awareness Training session and Team Kick-off Workshop in Tauranga, New Zealand, for our newest client, **Dominion Salt Limited**, only to arrive and find yourself in one of the most spectacular places imaginable!

Tauranga is about a three hour drive east of Auckland, in the Bay of Plenty region of the North Island.

**Figure 1: Map of New Zealand**



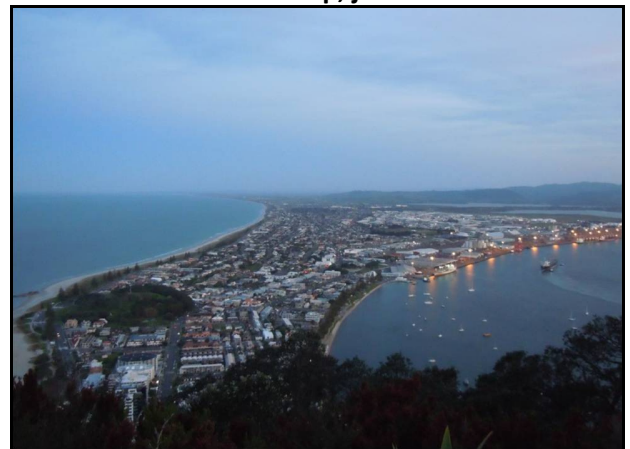
I found myself in this picturesque haven a few weeks ago, arriving after a day's travel just as it was getting close to sunset.

Tauranga is a seaside town, with a busy port, full of a wide array of vessels from beautiful yachts through to very large bulk carriers. It is also a regular stopover for the large cruise ships. The Port is overseen by the imposing and spectacular, Mt Maunganui.

A late evening, brisk, walk up Mt Maunganui provided the reward of a spectacular view as

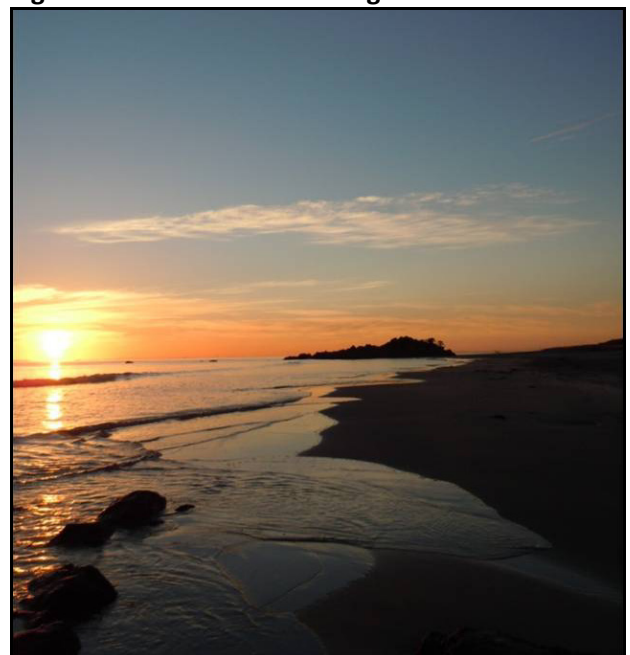
the sun set over the town. This was made more manageable due to daylight saving having already started providing an extra hour's daylight!

**Figure 2: The township of Mt Maunganui from the mountain top, just after sunset!**

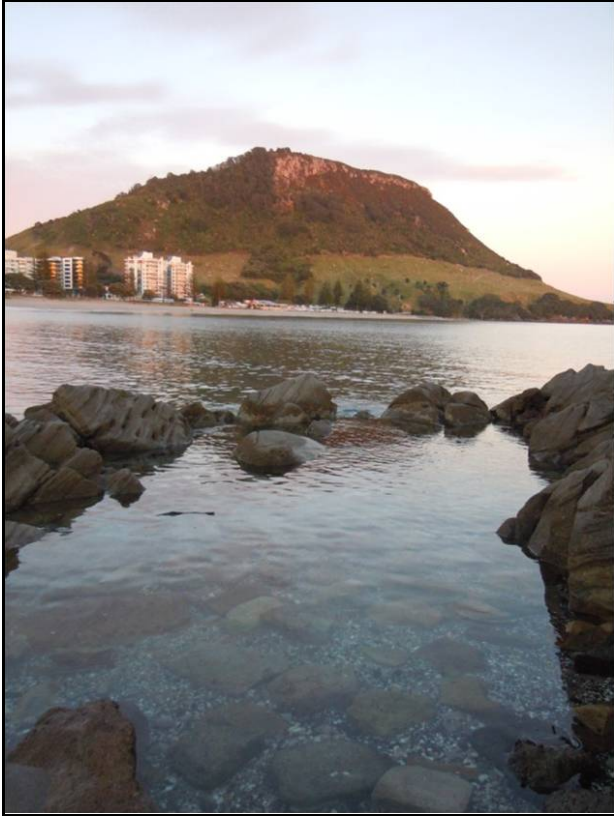


At the other end of the day, daylight saving meant that the sun didn't rise until nearly 7am, providing the opportunity to take sunrise photos..... and sleep in! Fantastic!

**Figure 3: Sunrise over Tauranga Beach**



**Figure 4: The sun lights up the eastern side of Mt Maunganui**



There can't be too many better ways to start and set yourself up for the day than by being in such a stunning spot at sunrise.....oh that is right I have a workshop to run!!!

Arriving on site at Dominion Salt I was confronted by more spectacular sites – there is nothing like being up close and personal with a HUGE pile of salt – 30000 tonnes and 20 metres high – glistening in the brilliant New Zealand sunshine.

**Figure 5: The front end loader provides some scale to the salt pile!**



The Mount Maunganui site was commissioned in the early 1970's. Further investment in refining technology gave the site its current capability to manufacture large quantities of premium pharmaceutical (BP and USP), food and industrial grade salts. These are manufactured to meet both the local demand and also to supply its large export market, shipping the product from the Port of Tauranga, a matter of only a few hundred metres away.

The pharmaceutical grade salt is manufactured to the standards of Europe, Britain and the United States, and is ideal for applications that require ingredients that are free of bacteria and bacterially produced toxins.

Dominion Salt currently export pharmaceutical grade salt to companies in Malaysia, South Korea, the Phillipines, Thailand, Indonesia, Pakistan, Australia, Argentina and Brazil.

The Dominion Salt Mount Maunganui site has just kicked off two Cross-functional Teams and we look forward to them achieving some great results to assist them to grow their domestic and export markets even further.

Meanwhile, I am just so glad I use a digital camera – I couldn't keep up with the expense of using the old film rolls!!!

***.....but somebody has to do it!!***

For further information please contact:



**Jeremy Peacock**  
Managing Navigator  
Phone: 0499 976 969  
Head Office: +61 2 4226 6184  
Website: [www.ctpm.org.au](http://www.ctpm.org.au)