

# Competitive Systems and Practices

CTPM is providing a pathway to significantly improve your business with potential government funding, as your personnel receive a formal qualification

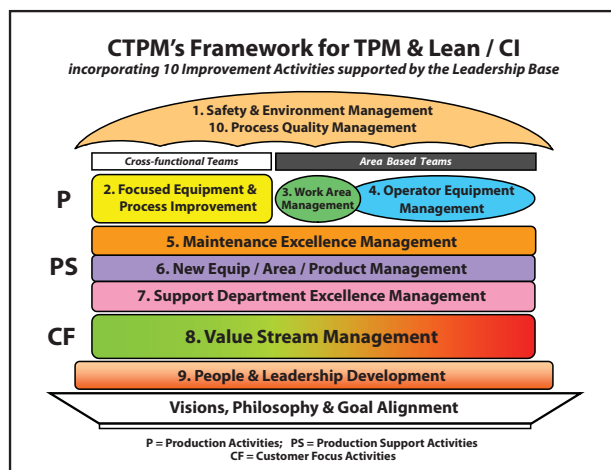
The Australian Government employer incentive may be available for eligible personnel



**MSS30312 Certificate III in Competitive Systems and Practices**  
**MSS40312 Certificate IV in Competitive Systems and Practices**

## CTPM - Who are we?

We are a membership-based organisation assisting companies since 1996 to strive for Operational Excellence by developing and unleashing the full potential of all their people, equipment and processes by providing on-site Navigation and Training along with Public Training and Networking Events.



## Competitive Systems and Practices Qualifications aligned with our TPM & Lean (CI) Methodology

Our unique approach links the training and assessment for Competitive Systems and Practices Certificate III and IV to our Continuous Improvement journey, thus allowing:

- Personnel, once enrolled to be assessed for the required units while they are either Team Members (Cert III), or Team Leaders (Cert IV) of Improvement Teams.
- Personnel to be formally recognised with a National Qualification as they contribute to the company's strategically driven improvement initiative, rather than just complete a series of often ad-hoc projects to satisfy their training requirements.
- Practical assessments in the workplace rather than post training assessments in the classroom

Continuous Improvement (TPM & Lean) is a holistic approach to improvement ultimately involving all personnel. As such all personnel within the factory or office can complete the qualifications

## Reward your people

Develop your personnel skills within your workplace as you progress your strategically driven improvement journey

# Companies Taking the Challenge

Your personnel who wish to undertake the courses provided by CTPM will develop the skills and knowledge needed to make valuable contributions and leadership support towards on-going continuous improvement of competitive systems and practices in your workplace

## B&D Doors Revesby (NSW)



**B&D Doors & Openers** have been Australia's market leader in the manufacture and marketing of garage doors and automatic openers since 1958.

In February 2009 B&D Doors commenced their Continuous Improvement journey. They initially enrolled 18 students in the Nationally Recognised Competitive Manufacturing Training Program and by the end of 2010 had a total of 57 students enrolled in a formal traineeship program through MAS National Apprenticeship Centre with a majority of the people qualifying for the funding assistance provided from the Federal Government.

Of the students who enrolled, a total of 34 have completed their qualification with 20 receiving a Certificate III in Competitive Manufacturing, and 14 receiving a Certificate IV in Competitive Manufacturing.

## Sugar Australia Glebe (NSW)



**Sugar Australia** is the leading supplier of quality refined sugar products. They service the industrial and consumer sugar market and market the CSR Sugar brand.

In February 2009, Sugar Australia's Glebe Island site, enrolled 20 of its 25 personnel in Competitive Manufacturing Qualifications that are aligned with CTPM's TPM & Lean (CI) methodology.

In late 2011 a total of 6 personnel completed their qualifications with 4 completing Certificate III in Competitive Manufacturing and 2 completing Certificate IV in Competitive Manufacturing through a formal traineeship offered by MAS National.

## Sucrogen BioEthanol Sarina (QLD)



**Sucrogen BioEthanol** is a leading Australian producer and importer of ethanol products, supplying a significant share to the Food, Beverage, Pharmaceutical, Printing and General Industrial markets as well as supplying the growing fuel market in Australia.

In March 2011, Sucrogen BioEthanol's Sarina site, enrolled 13 personnel to undertake Certificate III in Competitive Manufacturing Qualifications that are aligned with CTPM's TPM & Lean (CI) methodology.

Partially funded by the 2009-2012 Productivity Places Program, which is a joint initiative of the Commonwealth and Queensland Government, in February 2012 10 of the initial enrolments completed their qualifications. The program was supported by Manufacturing Skills Queensland.

## B&D Doors Clontarf (QLD)



In April 2013 **B&D Doors & Openers** - Clontarf QLD became the third company site to commence their Continuous Improvement journey. Based on the success of their sister site in Revesby NSW, they enrolled 32 students in August 2013 to undertake Certificate III in Competitive Systems and Practices through a formal traineeship program where funding assistance is provided from the Federal Government.

Thirty of the initial students are continuing with the training and in 2015 we look forward to issuing qualification completions to these students.

**Note:** In March 2013 CTPM was approved to deliver and assess the new Competitive Systems and Practices qualifications, which superseded the Competitive Manufacturing qualification. As such, in most of the case studies above, all student enrolments and completions have been apart of the Competitive Manufacturing qualifications.